

September 23, 2013

To Our Valued Customers:

Effective with shipments October 23, 2013, International Paper will increase the price of the following grades by \$3.00/cwt:

- x White Converting
- x Xerographic Converting

All other standard differentials, upcharges, and shipping policies for all products will apply.

If you have any questions regarding these changes, please call your International Paper sales representative. Thank you for your continued support of International Paper.

Sincerely,



Kevin R. Pearce
Director of Sales
Converting Papers