



Domtar
100 Kingsley Park Drive
Fort Mill, SC 29715
803-802-7500

July 31, 2018

SUBJECT: DOMTAR – PRICING INFORMATION

Dear Valued Customer:

Effective with shipments September 1, 2018, pricing for all Domtar Printing, Publishing, Converting and Business Papers products will increase 5%-7% in the US.

Pricing for Cougar® products will not change.

In addition, effective with shipments September 1, 2018, pricing for Domtar Bagstock, Tablet, Canary Tablet and Stick Paper will increase 10%-12%.

Discounts and deviations to pricing will be reviewed.

Office papers products shipping to the Western US will incur an additional \$1.00/cwt. upcharge. The states included are Washington, Oregon, California, Idaho, Nevada, Utah, Arizona, New Mexico, Colorado, Montana and Wyoming.

Price increases apply to all pack types; rolls, folio, digital and cut size.

All current standard differentials and upcharges remain in effect.

Please contact your Domtar Account Manager with any questions. Thank you for your continued support.

Sincerely,

A handwritten signature in black ink that reads 'William R. Koehn'.

William R. Koehn
Vice President Communication Paper Sales